

Workforce Compensation and Clinical Productivity Manager

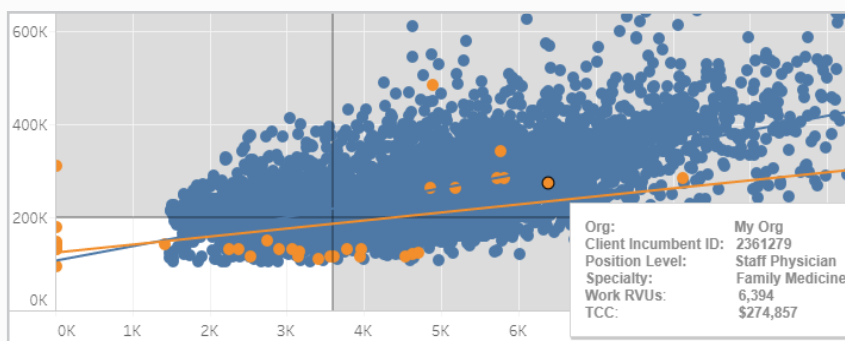
Benchmarks360™ Workforce Compensation and Clinical Productivity Manager is designed to address enterprise-wide benchmarking needs for **executives, physicians, advanced practice providers and other clinical and non-clinical staff positions**. This web-based product provides critical industry-leading data, analyses and reporting to support the compensation decision-making process.



With Benchmarks360™, compare your organization's compensation and clinical productivity benchmarks to the nation's largest health systems and medical groups. As the exclusive provider of SullivanCotter's proprietary data, representing more than one million total incumbents, this product is the only solution on the market that allows you to blend data from additional third-party survey sources to deliver more meaningful insights.

Scatterplots

- Plot your individual incumbents against market benchmarks
- Visually identify where outliers exist
- View regression data



Quantitative Reviews

- Model your incumbent compensation levels against client-established and common, industry-standard quantitative reviews
- Visually assess incumbents that fall outside of review threshold
- Define custom regulatory parameters for your organization
- As part of our referral partnership, engage SullivanCotter consultants for detailed review (*consulting fees apply*)

Custom Analysis

- Perform "what-if" analyses and evaluate against standard quantitative reviews and organization-specific parameters
- Generate multiple pro-forma scenarios
- Quickly assess compensation changes

Data Attribute	Current Data	Proforma 1
Specialty	1445 - Psychiatry...	1445 - Psychiatry...
Position Level	Staff Physician	Staff Physician
TCC	\$223,000	\$150,000
Work RVUs	2,516	1,600
Collections	\$184,305	\$250,000
Data Effective Date	1/1/2020	5/1/2021
Status	Processed	Processed
TCC Rank	36	46
Work RVUs Rank	16	23
Collections Rank	23	99
Within Clinician Nexus Standard?	Yes	Yes

Strengthening Workforce Analysis Through Data-Driven Insights

Workforce Compensation and Clinical Productivity Manager comes in Standard (included with your SullivanCotter survey purchase), Plus and Pro versions (upgrade through Clinician Nexus for an additional licensing fee). Offered exclusively to health care organizations that purchase one or more SullivanCotter survey reports.

	STANDARD	PLUS	PRO
Workforce Compensation and Clinical Productivity Manager			
Access to organization-wide benchmark data at 25th, 50th and 75th percentile increments	●	●	●
Create and save customized reports leveraging numerous available filters	●	●	●
Export data to PowerPoint, PDF, Excel and CSV	●	●	●
As part of our referral partnership, engage SullivanCotter consultants for detailed review, formal opinions and recommendations (<i>consulting fees apply</i>)	●	●	●
Age data to common effective dates to improve reporting quality		●	●
Leverage across entire organization with enterprise license		●	●
Optimize analyses with expanded benchmark percentiles from 1% - 99% for certain data		●	●
Exclusive access to data cuts not included in published survey reports		●	●
*Access to benchmarking data from the Medical Group Management Association (MGMA)		●	●
Visualize incumbents against market benchmarks			●
Real-time access to upload and update your organization's data			●
Monitor standard system quantitative reviews to identify incumbents for additional analysis			●
Add system quantitative reviews specific to your organization			●
Perform custom "what-if" analyses			●
Load data from additional survey sources your organization has licensed (with appropriate NDAs)			●

*with appropriate licensing in place

A Suite of Modules Designed to Address Your Unique Needs



Workforce Compensation and Clinical Productivity Manager



Clinical CPT Manager



APP Utilization and Perceptions Manager



Pay Practices Manager



Workforce Metrics Manager

[Learn more about Benchmarks360™](#) – including additional modules, features and functionality.



Learn More | Request a Demo | Request Pricing
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Your Connection to Health Care Workforce Innovation